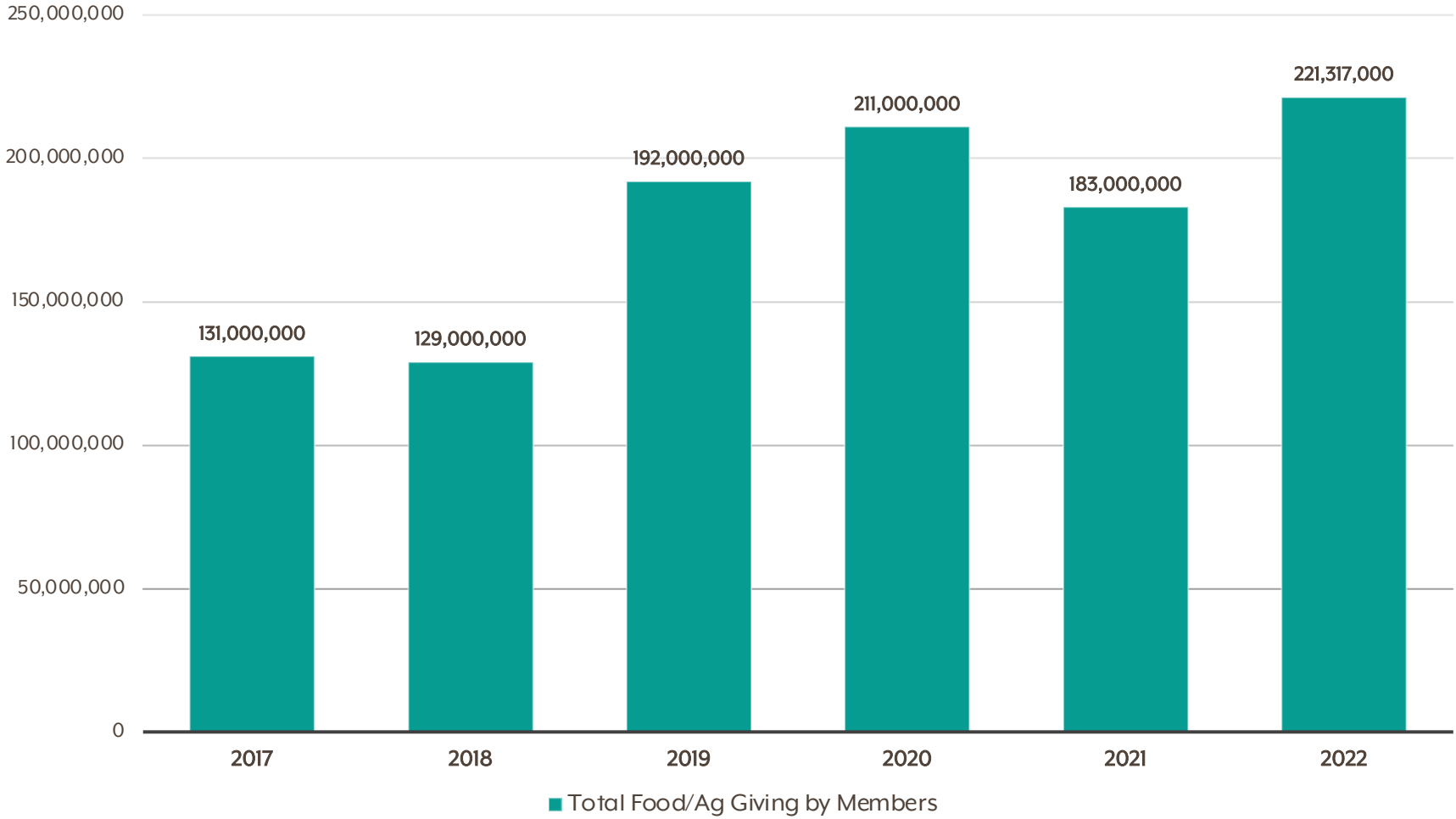


2022 Network Update

Member Report | August 17, 2022

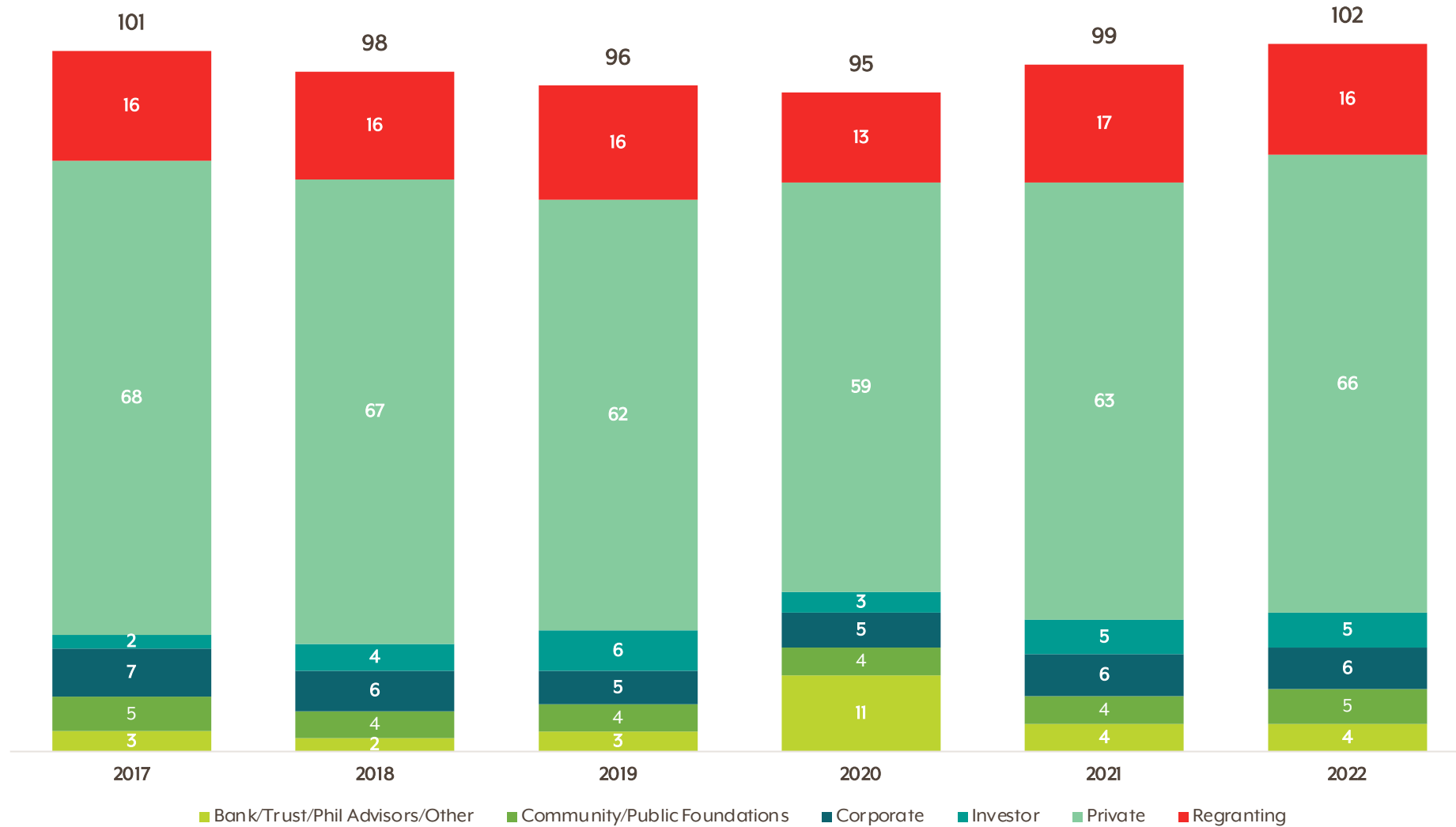
Sum Total of Members' Food/Ag Giving

From 2017 to 2022, total food/ag giving by SAFSF members has grown by 69%.



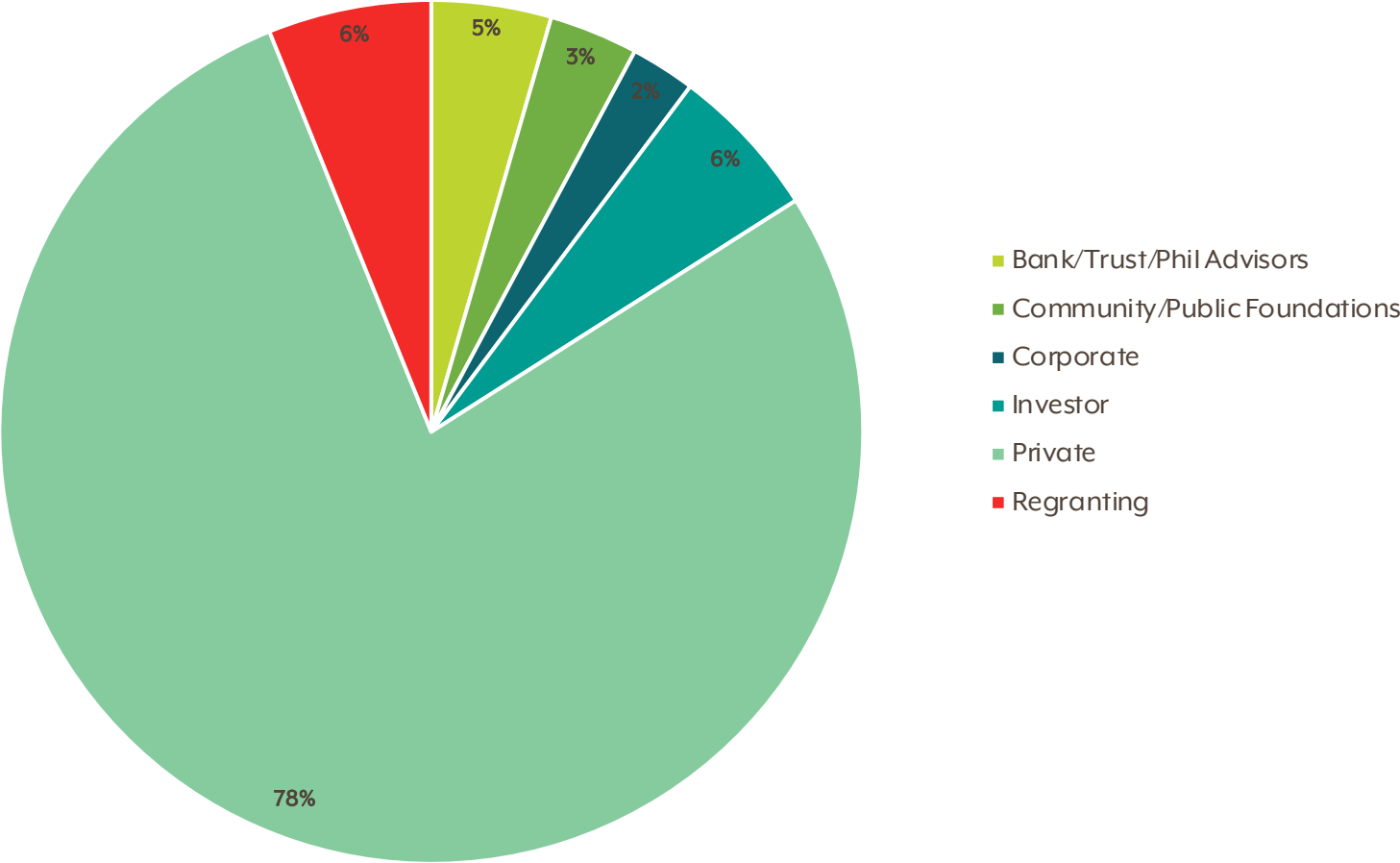
Membership by Organization Type

Membership numbers are steady, with ~10 percent annual turnover. Private foundations make up two-thirds of membership.



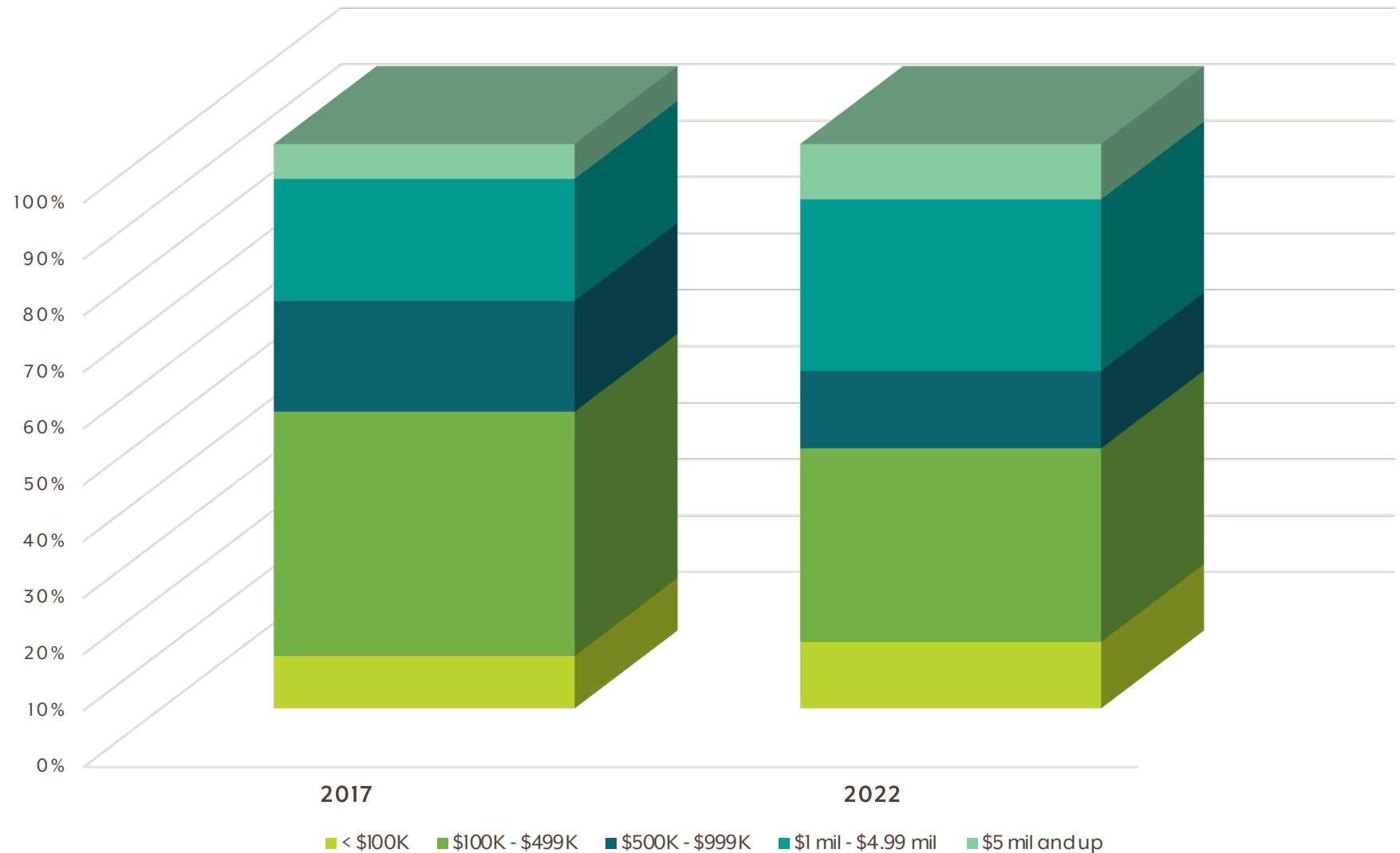
Food/Ag Annual Giving by Organization Type - 2022

Private foundations account for more than three-fourths of member food/ag dollars out the door.

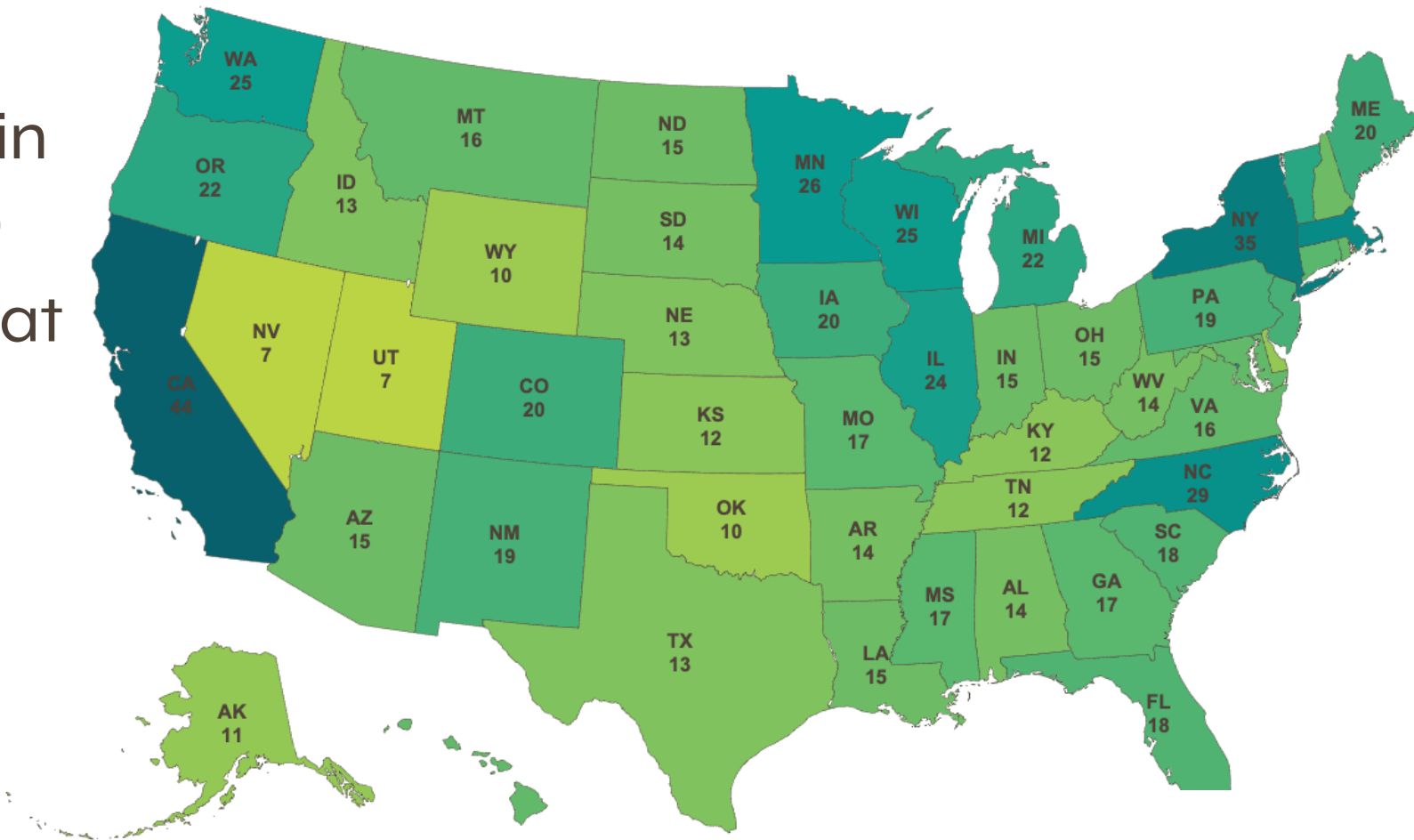


Distribution Of Members By Food/Ag Giving Range

40 percent of members give \$1mil+ annually vs 28 percent in 2017.



2022 States Funded

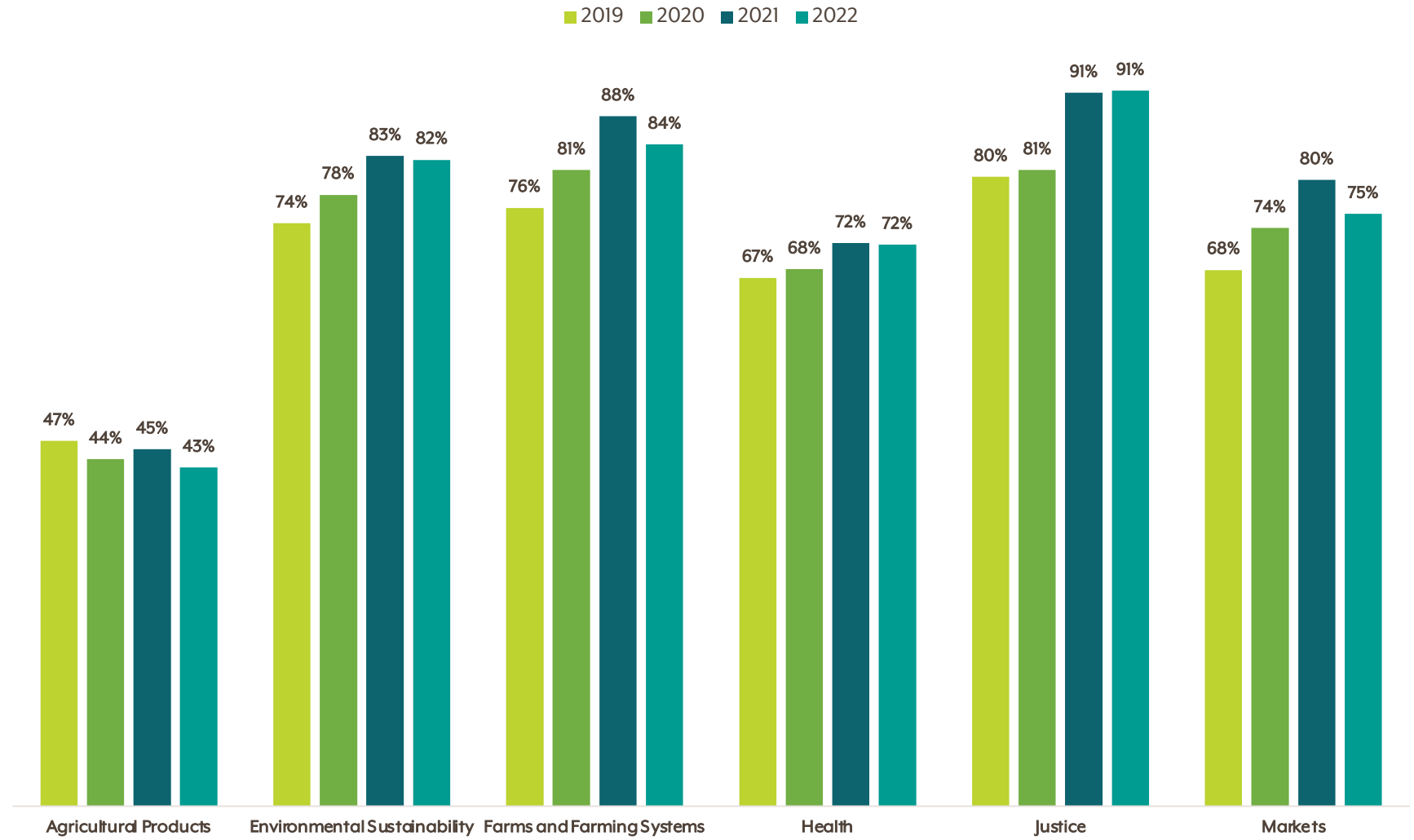


Members fund in all 50 states. 29 members fund at the Tribal level and 23 fund internationally.

- CT-17
- DE-11
- DC-28
- HI-16
- MD-16
- MA-31
- NH-15
- NJ-19
- RI-16

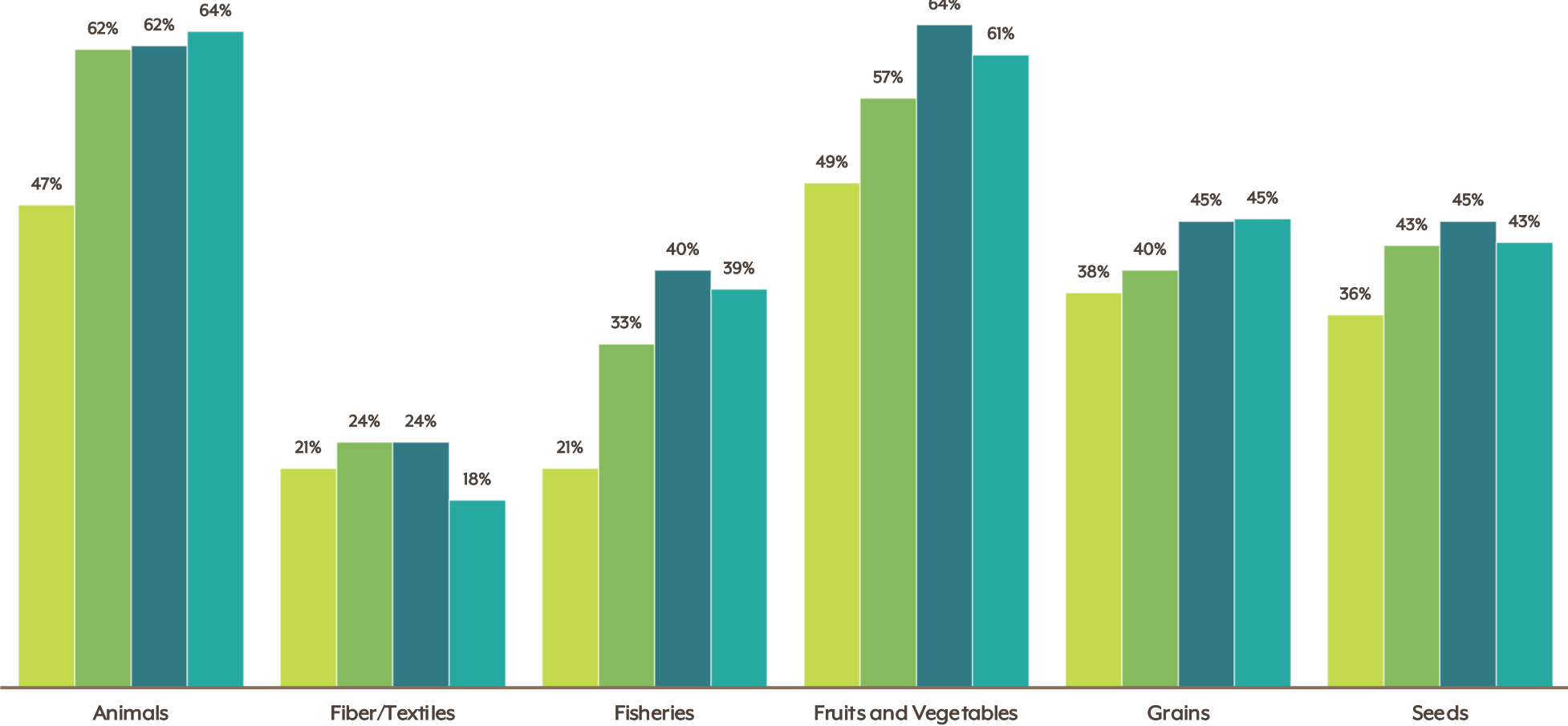
Issue Areas Funded by SAFSF Members

More members are funding in more issue areas almost across the board, perhaps indicating more recognition of interconnected issues.



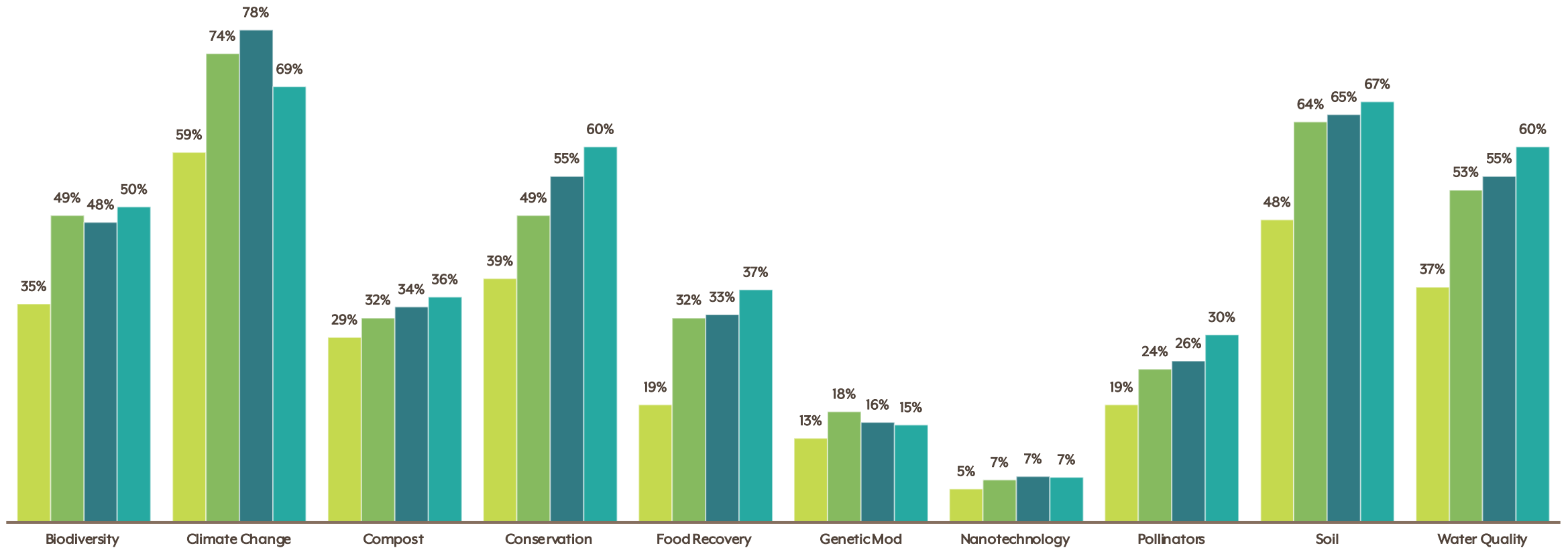
Agricultural Products

2019 2020 2021 2022



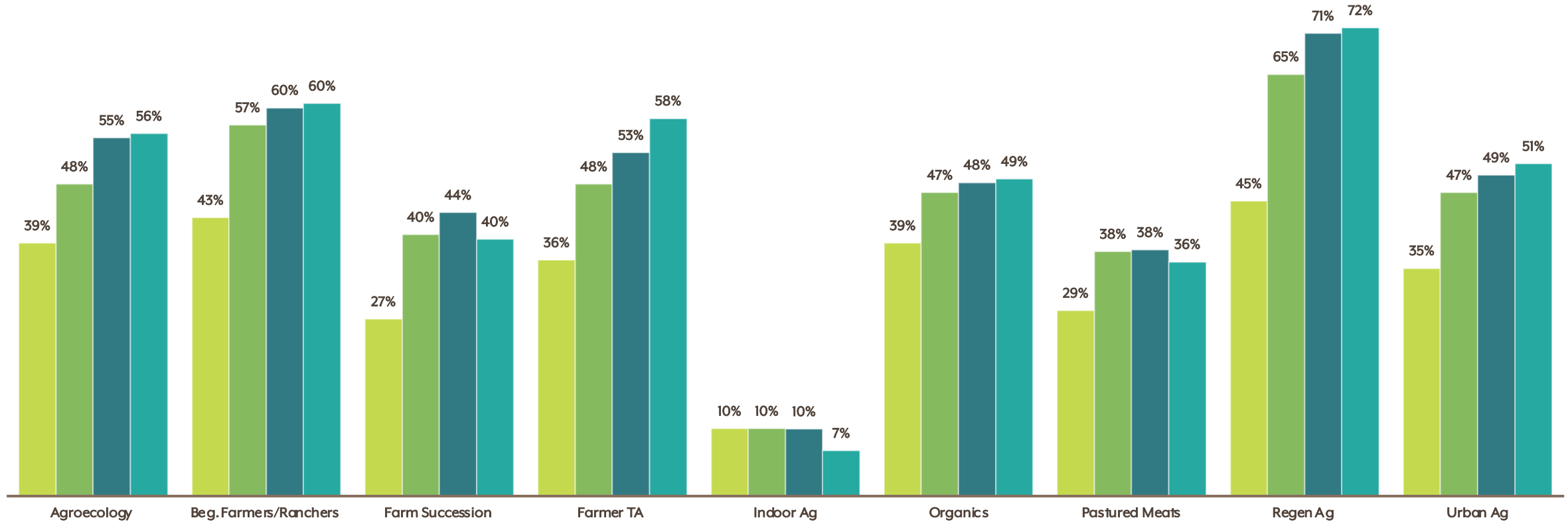
Environmental Sustainability

2019 2020 2021 2022



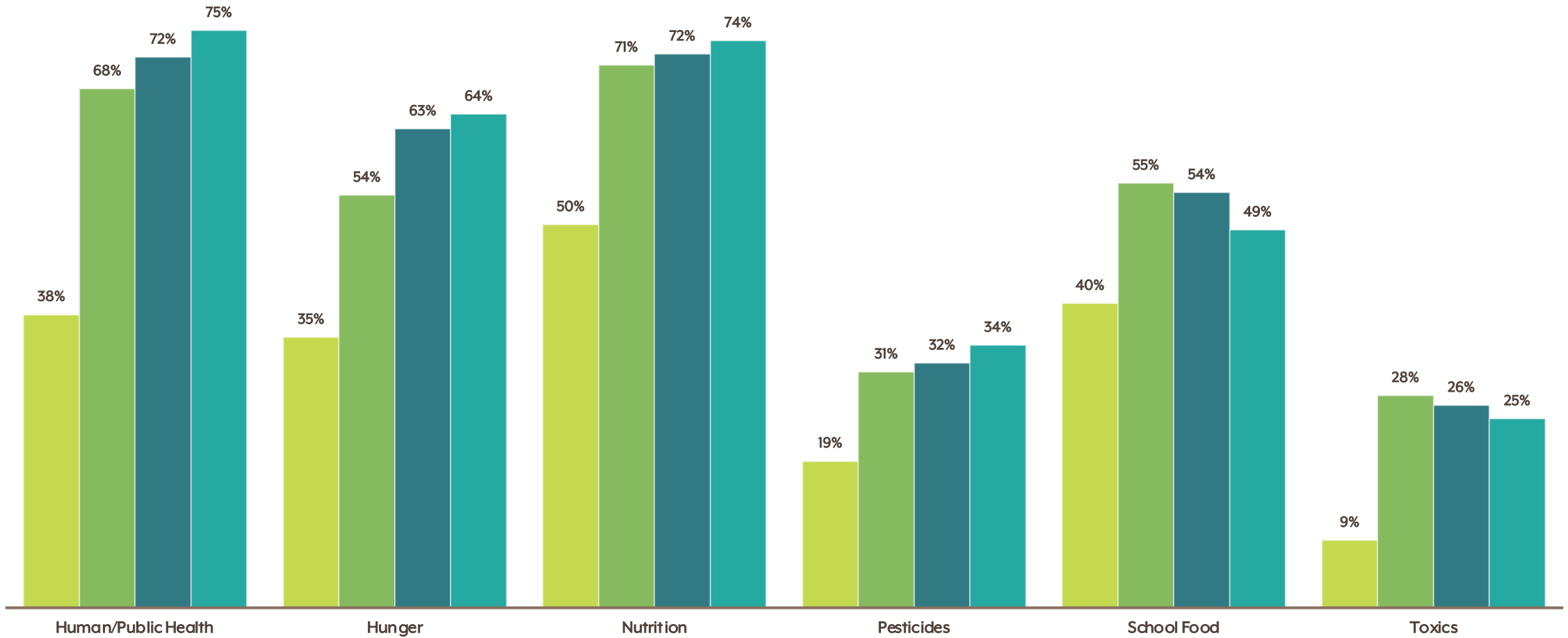
Farms and Farming Systems

2019 2020 2021 2022



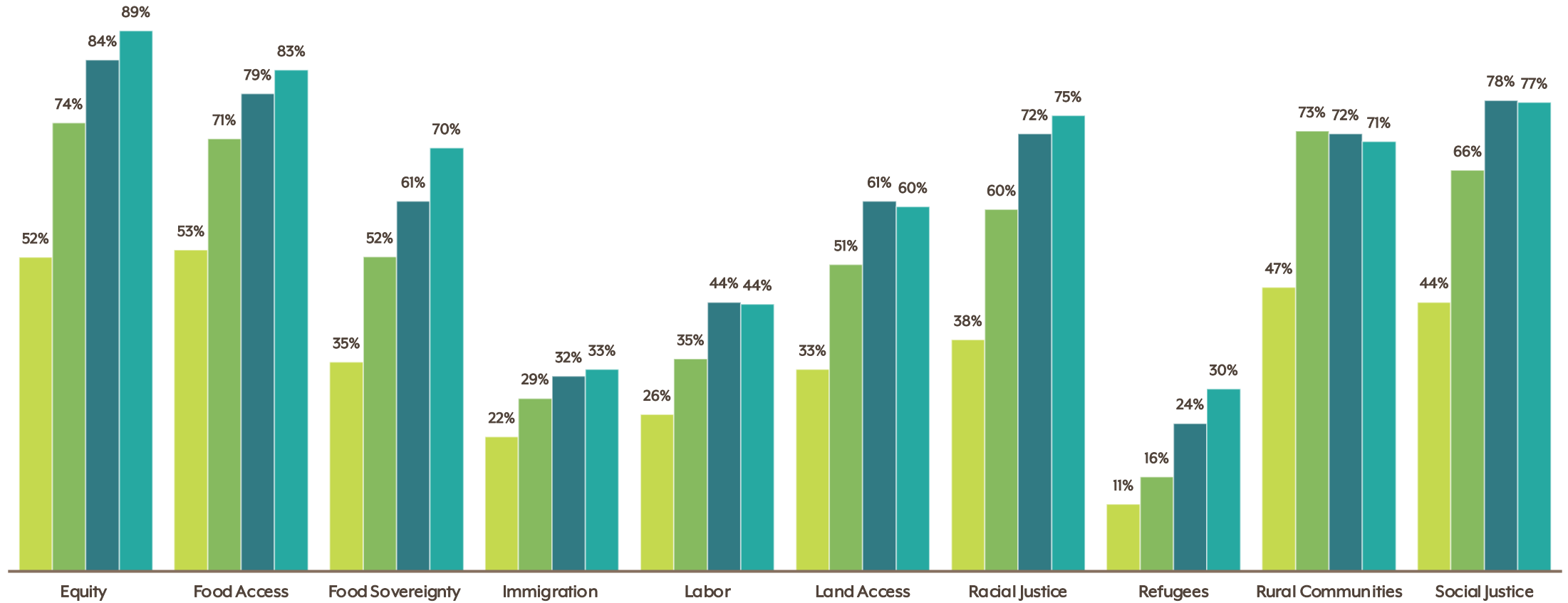
Health

2019 2020 2021 2022



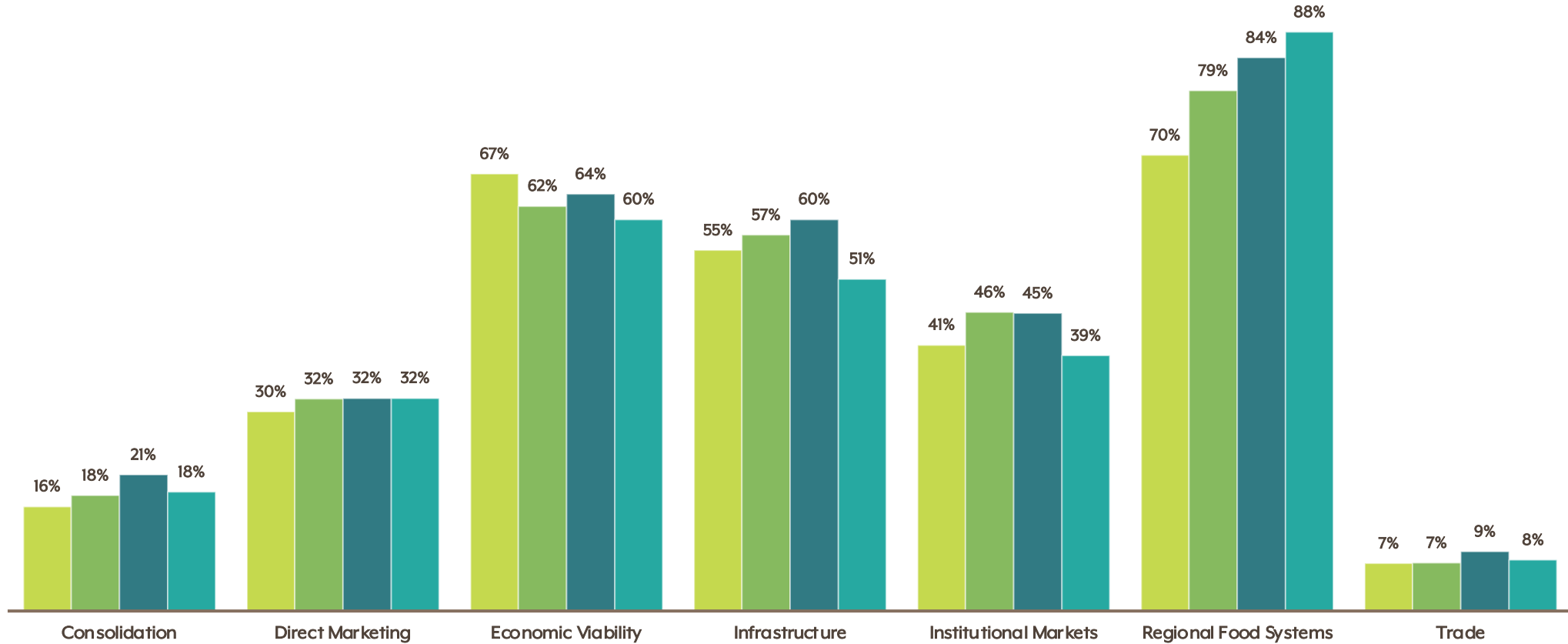
Justice

2019 2020 2021 2022



Markets

2019 2020 2021 2022

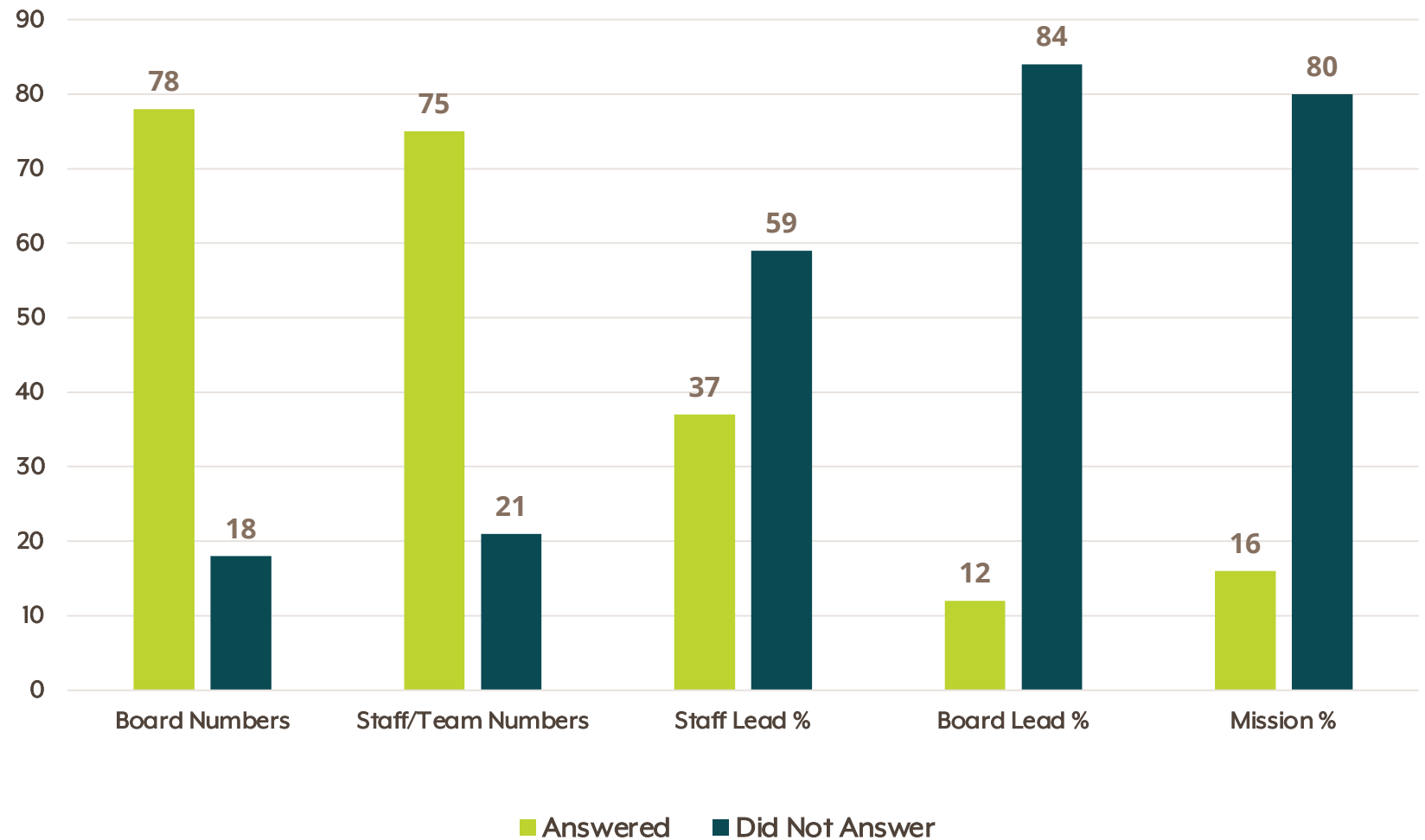


Strategies

- Business Development
- Collaboration
- Communications
- Community Development
- Evaluation
- Incubators
- Investment/Lending
- Leadership Development
- Movement Building
- Public Education
- Research
- Youth Education
- Policy Advocacy - Administrative
- Policy Advocacy - Electoral
- Policy Advocacy - Legislative

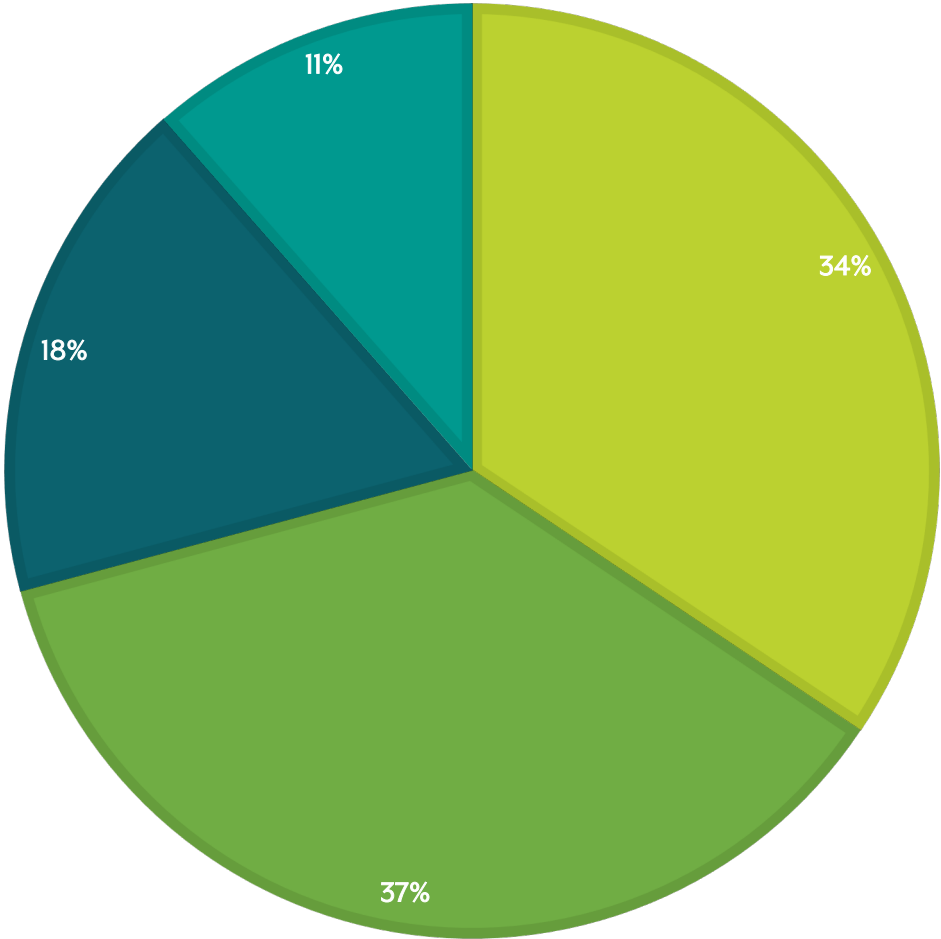
Member Response to Voluntary Demographic Questions

86 % of members provided some data. More provided information on their own organizations than on those they fund.

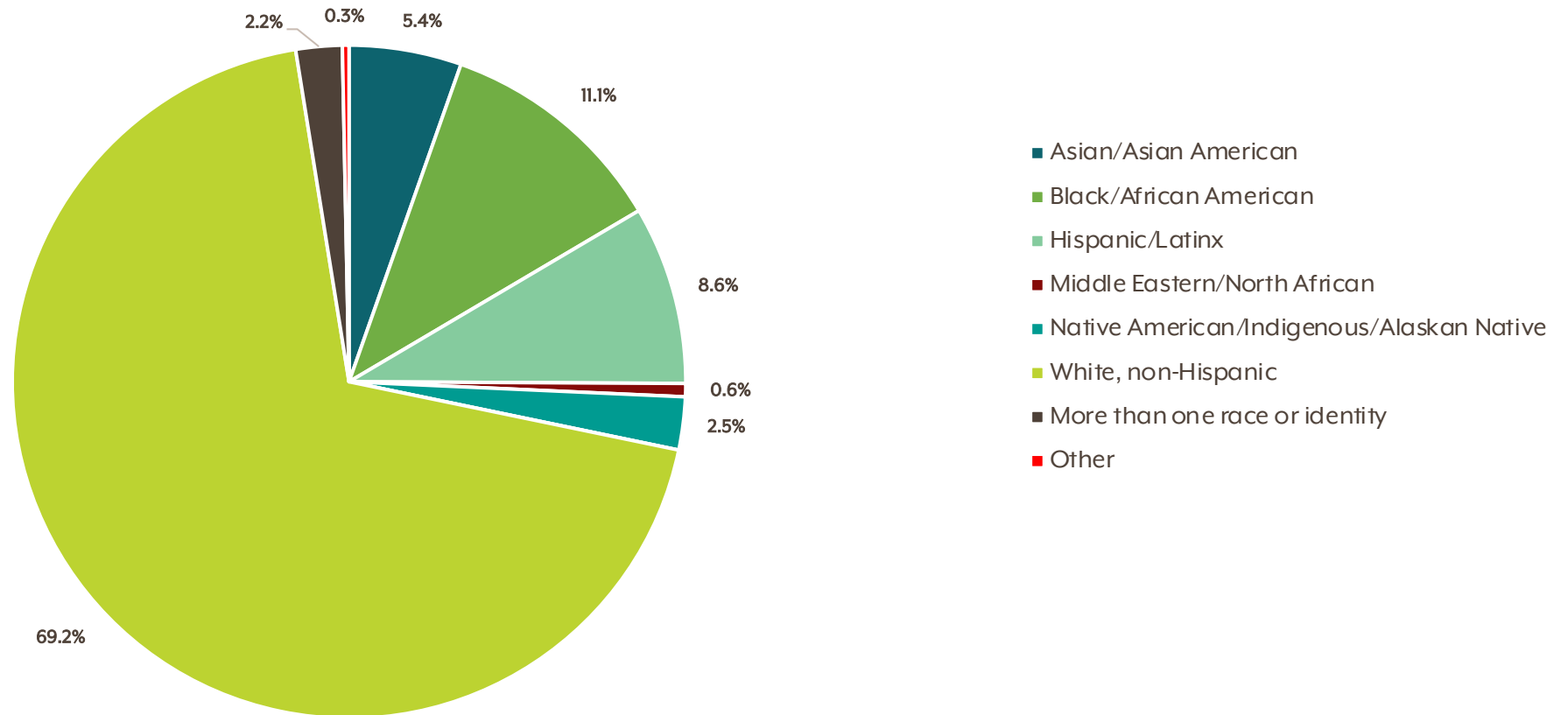


DO YOU COLLECT DEMOGRAPHIC DATA FROM YOUR GRANTEES?

■ Yes ■ No ■ Will in Next Year ■ Did not answer

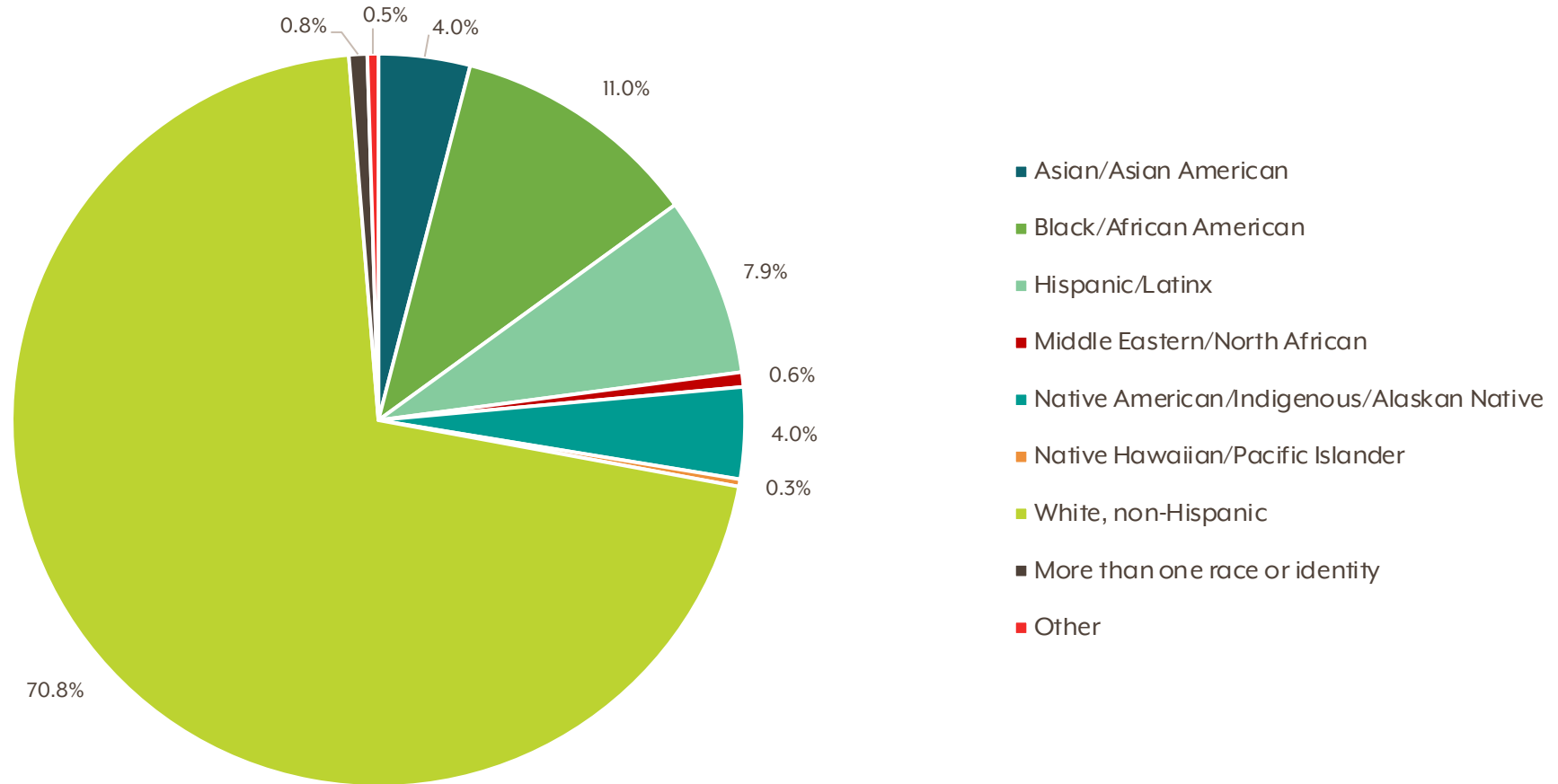


Demographic Makeup of Food/Ag Staff Team (78 responses)



Note: Native Hawaiian/Pacific Islander was an option and received 0 responses.

Demographic Makeup of Board Members (75 responses)





NETWORK
IMPACT

SAFSF 2021 Member Survey Report Highlights

Informing evaluation by exploring network
Engagement, Connectivity, Equity and Impact

Topline



Results of the 2021 member survey, designed and fielded by SAFSF staff, show high levels of overall satisfaction with the network (92% 4-5 star ratings) and highlight key areas of impact:

- **There is strong agreement that SAFSF is a leader in convening and mobilizing grantmakers**, in highlighting new and emerging issues, and that the network consistently provides high quality work.
- **SAFSF impacts members' grantmaking by helping members connect and by facilitating members' access to information** about new grant making opportunities.
- **Within its focus on policy and advocacy work, SAFSF had the biggest impact on increasing members' funding for grassroots power building.**
- **Members credit SAFSF with having an influence on their equity practices and thinking**, including members who attended network-hosted programming focused on equity.

What's valuable now ?

- Peer connection and learning
- Access to information on issues
- Access to information on innovations
- Updates on the policy landscape
- Needs and gaps in the field
- Visibility of who is in the field

What will make SAFSF more valuable to members going forward?

- Support for intentional formal and informal peer learning in regions, on issues, and among and across funder types
- Intentional relationship building and coordination with movement leaders and other funder affinity groups to broaden the network's influence
- Ensuring all member voices are heard, not just a core group of members